
Request for market information / Entry permit application submission services

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Descriere: The Ministry for Foreign Affairs of Finland (MFA) is planning to launch a tendering process for outsourcing the entry permit application submission services and possible other consular services during 2024. To prepare for the coming tendering process, MFA invites potential tenderers (ESP's, external service providers) to participate in the market dialogue with this Request for market information (RFI). MFA may also arrange further discussions and site visits with relevant tenderers, if finds it necessary. By the RFI, MFA gathers information about ESP's on the market and their ability to fulfil MFA needs and requirements, in such areas as • scope of services and geographical service network • digital solutions and applicability with MFA systems and interfaces • quality, security, information and personal data security aspects • service provider applicability, e.g. references, economic and financial requirements, standards, and contract terms • estimated value of the procurement MFA's current outsourced application submission services cover Schengen visa and/or residence permit applications in ca. 30 countries and ca. 90 locations. In addition to entry permit related services, MFA would like to get market information of other consular services that could be outsourced. The market dialogue will be an opportunity for the ESP's to discuss with MFA the main elements of the coming procurement and to provide input and recommendations. RFI is not a request for quotations. Answering or not answering this RFI does not prevent participation in the coming tendering process. Service providers are not compensated for participating in any part of the market dialogue. All information provided by MFA in the RFI documentation are based on initial planning assumptions. The procurement related planning remains a work in progress at MFA and changes may occur. Requests to participate and to get RFI documentation must be submitted electronically via Cloudia procurement service by 20 October 2023 at the latest (<https://tarjouspalvelu.fi/ulkoministerio?id=477019&tpk=7307572b-7cfa-4155-a840-117d4a9dd6ae>), where also a Confidentiality and Information Security Agreement can be downloaded. A signed Confidentiality and Information Security Agreement shall be uploaded to the same Cloudia service (link above). RFI material is provided by MFA after the signed Confidentiality and Information Security Agreement has been returned to the Cloudia service. Additional information can be obtained from MFA. ProcessOwner@gov.fi. For technical Cloudia service support, see <https://tuki.cloudia.fi/hc/en-150/sections/4427636066705-New-Supplier-Portal>
